



# Why Fiberglass

why smart buyers turn to fiberglass

## Why smart buyers are turning to fiberglass

Over 60% of our sales are to homeowners who are installing a new pool for the second or third time. They have owned gunite and vinyl pools before and know all too well all of the problems. 'We just want a fiberglass pool, it makes so much sense' is a common statement we hear all the time. So why is a fiberglass pool the smart option?

## Speed of Installation

Your fiberglass swimming pool comes direct from the Leisure Pools manufacturing facility, pre-made and ready to install. In fact, you can be swimming in as little as four days. Compare that to a concrete pool that can take months to complete and during that time your backyard looks a mess!



## Smooth Finish

Leisure Pools fiberglass swimming pools have a smooth clean gel coat finish that is non-abrasive. There are no sharp edges or rough finishes. Compare that to some pebble pools that are so abrasive they can harm your skin.



## Surprising Strength

Leisure Pools fiberglass pools exceed the Australian Standards for shell thickness. The high tensile strength of fiberglass will allow the pool shell to flex without cracking to accommodate earth movement No wonder aero plane manufacturers are using fiberglass to build planes!

## Maintenance Free

The gel coat finish on a Leisure Pool not only looks great, it's so easy to look after. The surface is smooth and non-porous so it cleans easily and is very stain resistant.



Vinyl Liner Pool Maintenance:

Liner replacement every 7 - 9 years



Concrete (Gunite) Pool Maintenance:

Acid Washing and Re-Surfacing

## Low Chemical Usage

No one likes swimming in a chemical cocktail but some pools require constant monitoring and expensive chemicals. Not so with Leisure Pools fiberglass. The surface is chemically inert so there is absolutely nothing in the pool surface that can alter the water chemistry. Hence, very low chemical usage and considerable cost savings on running your pool.

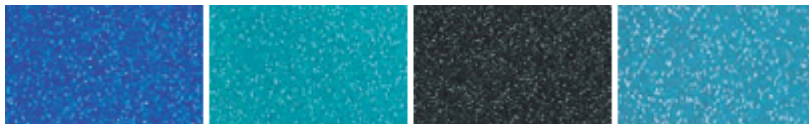


## Great Designs

Leisure Pools prides itself on being at the cutting edge of pool design technology. All of our swimming pool shapes are new designs and reflect today's thinking and architectural trends. There will be a Leisure Pools design to ideally suit your home.

## Color Range

The color of the water is so important and only Leisure Pools offers the exclusive Aquaguard® color finishes. We also offer the same high quality pools in traditional colors.



## The Right Choice

Sometimes what we see in our minds doesn't always translate to the pool builder. With Leisure Pools, what you see is what you get. The swimming pool styles and sizes come off molds and cannot vary in any way.

## Compatibility

Salt chlorinators, chlorine, fresh water systems, ozone systems all work wonderfully well with Leisure Pools fiberglass swimming pools. Whatever your choice may be, it will be compatible.



## Warranty

If you are getting other quotes, ask if a lifetime warranty is being provided on the structure of the swimming pool. At best with a concrete swimming pool you will get a 10 year warranty – do you hope to have your pool last longer than 10 years? Consider also that only Leisure Pools offers a 10 year warranty and our exclusive Aquaguard® gel coat finishes. Most other fiberglass manufacturers can only offer a 1 year warranty or no warranty at all.



## Dispelling the Myth

The most common myth surrounding fiberglass pools and propagated by competitors in Gunitite pools or Vinyl Liner pools is that "Fiberglass pools pop or float out of the ground." When you are told this you should immediately ask just how a pool with 80 tons of water in it pops out of the ground.

The reality is that no more will a gunitite or vinyl liner pools pop or float than will fiberglass pools. In fact any watertight object will float if there is more water under it than in it. Pools can only float when they are drained and the water under the pool exerts upward pressure because there is no water in the pool.

So why would you need to drain a pool? Gunitite pools need frequent draining to remove cracks, acid wash, clean stains and re-plaster the pool. Similarly, vinyl liner pools must be drained to replace liners or repair liners. Fiberglass pools carry a lifetime warranty and never need resurfacing so there is no need to drain the pool. So the end result is that many more gunitite and vinyl pools float than do fiberglass; don't be fooled.

Anyone concerned with water under the pool should consult their pool dealer and have a simple drain installed so that water under the pool can be monitored and drained if necessary. There is a wide selection of solutions so there should never be any damage to any pool as a result of high water levels under the pool.

## Fiberglass Vs. Concrete and Vinyl Pools

Here's a chart comparing Fiberglass, Concrete (Gunitite) and Vinyl Liner pools. We've put the data together so that you can weigh the benefits of buying a Fiberglass pool for yourself.

Leisure Pools

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## Swimming Pool Comparison Chart

	Fiberglass Pools	Concrete (Gunitite) Pools	Vinyl Liner Pools
<b>Warranty</b>	Lifetime by the Manufacturer	1-5 years by contractor	Liner seams only
<b>Installation Time</b>	5-13 days, ready for decking using few (if any) subcontractors.	8-12 weeks using many different subcontractors.	2-3 weeks using few subcontractors.
<b>Shapes of Pools</b>	Limited to the models of the manufacturer.	Unlimited	Limited to the models of the manufacturer.
<b>Price of Pools</b>	Average	High	Average
<b>Estimated Chemical Usage</b>	Surface does not alter water's chemical balance. Substantially fewer chemicals used.	Plaster reacts with water to raise pH levels. Uses substantially more acid & chlorine to counterbalance this chemical reaction.	Surface does not alter water's chemical balance. Substantially fewer chemicals used.
<b>Estimated Electricity Use</b>	Circulate Water 4-6 hours daily.	Circulate Water 8-10 hours daily.	Circulate Water 5-7 hours daily.
<b>Surface Texture</b>	Smooth, non-abrasive to skin or swim suits, walking and seating areas are textured for slip resistance.	Rough, causes skin abrasions to feet, hands and swim wear.	Slippery, easily punctured or torn by toys, pets, or surfacing rocks.
<b>Algae Penetration</b>	Algae sweeps off with wall brush.	Algae grows and is harbored in pores of gunitite. Acid baths and scrubbing required to remove algae.	Seams of liner harbor algae.
<b>Estimated Maintenance Time</b>	1/2 hour per week maximum	4-5 hours per week	2-3 hours per week
<b>Major Renovation</b>	None	Re-marcite or re-plaster at 5-7 years.	Vinyl Liner needs to be replaced every 7- 9 years.
<b>Stairs and Seating</b>	Built into pool shell.	Optional & Additional Cost.	Optional & Additional Cost.
<b>Quality Control</b>	Manufactured in environmentally controlled factory under stringent quality control standards.	Manufactured on-site. No environmental control.	Kit manufactured in factory. Quality of on-site assembly varies by installer.
<b>Type of Coping</b>	Fiberglass or concrete	Concrete	Aluminum (which easily corrodes)
<b>Loan Acceptance</b>	Excellent	Good	Fair

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